



Report designed for

Alan Sample

Profiles Sales Assessment™

Strategic Workforce Planning

Assessment Taken: 15/07/2013

Printed: 22/11/2016

CONFIDENTIAL



Peoplogica
www.peoplogica.com
Level 15, 275 Alfred Street,
North Sydney, NSW 2060

Profiles International
imagine great people®

Summary

Successful workforce development requires establishing career paths that recognise characteristics key for success in all positions. This is important to employee satisfaction as well as positive organisational growth. Knowing where people may fit in the future can also assist in the building of effective training and development programs.

Your organisation has developed customised Performance Models for several positions in the company. This list shows how Alan Sample matches the Performance Models for these different positions. The overall percent match reflects his Thinking Style, Interests, and Behavioural Traits combined.

You should select positions appropriate for Mr. Sample from the Performance Models listed here and view his report specific to each of those positions.

Position	His Overall % Match
Sample Business Development Manager	86%
Sample Customer Experience Manager	84%
Sample Customer Service Manager	81%
Sample Sales Team Leader.	79%
Sample Sales Director	78%
Sample Sales Manager	72%

Distortion for this assessment is within the acceptable range.

NOTE:

Please consult the User's Guide for additional information on using these results when working with Alan. As discussed in the User's Guide for this product, the results from this or any assessment should never make up more than a third of the final decision in placements.