



JOB PATTERN LIBRARY

ADMINISTRATION

Administration Assistant

Administration Supervisor

Assistant Property Manager

Data & System Administrator

Data Entry Clerk

Executive Assistant

Human Resources Assistant

Office Administrator

Office Manager

Personal Assistant

Project Administrator

Receptionist

COMMUNICATIONS

Digital Communications (Blogger)

Digital Marketing Executive

Direct Response Marketing Specialist

Journalist

Marketing Analyst

Online Content Manager

Proof Reader

Technical Writer

Digital Designer

Digital Marketing Specialist

Graphic Designer

Marketing & Communications Manager

Marketing Coordinator

PR & Media Manager

Social Media Manager

Trainer & Assessor





CUSTOMER SERVICES

Account Manager

Customer Service Consultant

Senior Consultant

Service Desk Supervisor

Contact Centre Team Leader

Customer Service Representative

Service Delivery Manager

FINANCIAL

Accountant

Accounts Receivable

Associate Financial Advisor

Bank/Credit Union Loan Officer

Bookkeeper

Client Services (Financial Services)

Corporate Adviser

Financial Planning Administrator

Insurance Claims Consultant

Intermediate Accountant

Accounts Payable

Assistant Underwriter

Auditor

Bank/Credit Union Teller

Claims Manager

Client Services Manager (Financial Services)

Financial Controller

Graduate Accountant

Insurance Claims Officer

Para-planner





FINANCIAL

Primary Financial Advisor

Senior Accountant

Senior Underwriter

Underwriter

Principal Accountant (internal)

Senior Claims Consultant

Servicing Financial Advisor

HEALTHCARE

Aged Care Support

Nursing Aide/Orderly/Attendant

Physical Therapist

Veterinarian Surgeon

Early Childhood Facilitator

Home Care Coordinator

Paramedic/Emergency Medical Technician

Registered Nurse

Veterinary Technician

MANAGEMENT

Marketing Director (FMCG)

Building Site Manager/ Supervisor

Business Services Manager

Branch Manager (Services)

Business Manager

Business Technology Manager





MANAGEMENT

Chief Executive Officer

Chief Information Officer

Client Relationship Manager

Commercial Manager

Corporate Affairs Manager

Facilities Manager

Franchise Manager

General Manager (Sales)

Management Trainee

Operations Supervisor

Project Manager

Property Manager

Senior Project Manager

Strata Manager

Talent Manager

Venue Manager

HR Manager

Chief Financial Officer

Chief Operating Officer

Commercial Director

Construction Manager

Digital Acceleration Manager

Faculty Manager

General Manager (Operations)

HR Business Partner

Operations Manager

People and Performance Director

Project Supervisor

Purchasing Manager

Site Manager

Strategic Projects manager

Tender Manager

Workshop Manager





PRODUCTION & MFG

Manufacturing Coordinator

Production Manager (Manufacturing)

Warehouse Supervisor

Manufacturing Manager

Store Person

PROFESSIONAL SERVICES

Surveyor

Estimator

Leadership Consultant

Paralegal

Recruitment Consultant

Security Monitoring Operator

Commercial Analyst

Lawyer

Mediator

Recruitment & HR Administrator

Researcher

Senior Estimator

SALES & MARKETING

Advertising Sales & Marketing Director

Area Sales Manager

Agency Account Manager

Business Account Sales Manager





SALES & MARKETING

Business Development Executive (Commission)

Business Development Manager (SME)

Channel Manager

Key Account Manager (FMCG)

Life Insurance Sales Manager

Major Account Manager

Marketing Specialist

National Sales Manager (SME)

Pharma Territory Manager

Real Estate Residential Sales

Relationship Sales Style

Sales Executive (Critical Care)

Sales Support

State Sales Manager (FMCG)

Business Development Manager (FMCG)

Challenger Sales Style

Hard Worker Sales Style

Lead Generator

Lone Wolf Sales Style

Marketing Manager

National Sales Manager (Enterprise)

Outbound Contact Centre Sales

Problem Solver Sales Style

Recruitment BD Consultant

Sales Executive

Sales General Manager

Senior Sales Executive

State Sales Manager (SME)





TECHNICAL

Applications Developer

Architect

Graduate Engineer

Software Developer

Web Designer

Applications Development Engineer

Engineer

IT Engineer

Telecommunication Specialists

Web Developer

